# İsim Soyisim

İstanbul, Kadıköy 555 123 4444

Execitivk Management

Strategie Planning • Product Markcting A Management « Olobal Öper ati ons

AccomplUhcd Exccutivc with domcstic and International cxpcricncc in operations. Mfcl. ovcrsight. multıchannel product distribution. and markcting ınvolviııg both start-up and grim ıh orgaııi/ations. RcsuİLs-oriented. decisive Icadcr w ith provcn succcss in nc\\ market Identification and strategie positioning lor multimillion-dollar tclccomınunications and Computer organi/ations. Track reeord of' incrcasing sales and gro\ving bottom İme \vhilc spcarhcading opcratıonal improvements to drivc produetivity and rcdtıce costs. EnccI ııı dynaınic. demanding cnvironmcnls w hile remaining pragmatic and lbcııscd.

* Yisionary l.cadcrship
* (ilobal Stratcgıc Allianccs
* High-stake Ncgotiatıons

CORE COMPETKNTIK.S

* key Partnership Development
* Tactical Market Planning
* Mudgct Sales Forccasting
* Organi/ational Restrueturing
* Risk Managanent
* Public and Media Relations

Profkssional Enpkriknck INT CoMMfMCATio.NS Corporation. Ne\v York, Ncw York President and CEO, 12 2004 Preseni

Provıde ex\*entıve leadershıp for 540 millıon Communications mfrastructure service provıder w ith eıght d ıs mel offiecs and net fici d prof it of $3.8 mılhon.

Lcad operations and strategie direetion w ith full rcsponsibilitv for bottom-linc faetors. ineluding long- rangc planning. global product managemcıU. and softuarc development proccsscs. Providc eross- fıınetıonal ınanagcmcnt; dıreet three Vicc Prcsidcııls. COQ. CFO. and eıght Distrıet Managers; and general oversıght of 500 cmplovccs Dircct ali operations for installatıon and semce provision lor mfrastructure systems: LAN. WAN. fiber oplies. voicc and dala nct\vork$. Redefine organi/ational strueture: oversee majör pricing deeısions and perform monthlv Financial evaluation of eompany rcsults.

Key A chievements:

* Crcatcd a morc rcsponsıvc and markct-dn\cn organi/alıon rcsultıng in inercascd sales from $22 millıon to S40 millıon in five ycars.
* Substantially improved produetivity \vbıle redııeing staffıng and opcrational costs bv 28°o.
* Opened nc\v markcting ehannels and cstablished strategie allianccs in Asia and F.uropc.
* Dcvclopcd and introdııccd sueccsslul ııe\v producLs for International market\*.
* Retumcd eompany to lıigh profıtabilitv through strategie and cfllcicnt restrueturing.